

3rd Iran Steel Export Perspectives Conference

September 7, 2016
Hyatt Regency Dubai
Dubai, United Arab Emirates

Is Iran still on the top of the agenda?

There are at least 5 reasons to answer yes:

- Iran's export is expected to grow up by more than 30% this year, mainly in billets
- Iran's role as a reliable supplier of billet is increasing after China cancelled a number of contracts in the 1st quarter
- Iran and the CIS still have the lowest cost in the MENA region
- Development of Iranian state-controlled iron and steel sector will depend on how fast it will be able to attract investment and technology
- Iran is still an opportunity for importers of high value-added steel products

Among attendees this year:

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|--------------------------------|-------------------------------------|
| IMIDRO, Iran | Acemar, Turkey |
| IROPEX, Iran | Al Jazeera Steel, Oman |
| Khouzestan Steel, Iran | Jindal Shadeed Iron and Steel, Oman |
| Esfahan Steel, Iran | Dhofar Steel, Oman |
| Kish South Kaveh Steel, Iran | Al Ghurair Iron and Steel, UAE |
| MIDHCO, Iran | MN Gulf Group, UAE |
| Arfa Iron and Steel, Iran | CGT Middle East, UAE |
| Sepahan Industrial Steel, Iran | Jadeed Al-Hadeed International, UAE |
| Diler Holding, Turkey | MetalOne, UAE |
| Asil Celik, Turkey | |

Session 1

Iran billet export

- Market conditions and outlook
- Market potential and competitiveness for Iranian billet export: Turkey, Egypt and GCC

Session 2

Key end-market factors

- China as a huge impact factor
- Cost, margin and competition
- Expectation of further slowdown in construction

Session 3

Iran as opportunity

- Prospects of sheet and coated steel import to Iran
- Modernization of Iran's oil and gas sector – a new opportunity for tubes and pipe suppliers
- Prospects of plate imports for shipbuilding
- New technologies and equipment for Iran's downstream sector
- Iran's export infrastructure

Confirmed speakers:

- **Dr. Mohammad Taheri**, International Affairs Adviser to the Chairman, **IMIDRO**, Iran
- **Mr. Nematollah Mohseni**, Senior Adviser in Marketing and Sales, **Esfahan Steel Company (ESCO)**, Iran
- **Prof. Keyvan Jafari Tehrani**, Head of International Affairs, **IROPEX**, Iran
- **Mr. Asadollah Farshad**, Managing Director, **IGISCO**, Iran
- **Mr. Iraj Salehi**, Chairman of the Board, **Barsoo Company**, Iran
- **Mr. Abu Bucker Husain**, CEO, **Al Ghurair Iron & Steel LLC (AGIS)**, UAE
- **Mr. Xinchuang Li**, President, **China Metallurgical Industry Planning and Research Institute (MPI)**, China
- **Mr. Alagramam Nagarajan Venkataraghavan**, CEO, **Jazeera Steel**, Oman